



We want to strengthen our Corporate Licensing team (in our headquarters in Aachen) to continuously provide a significant contribution to the success of our company by offering focused license and cooperation strategies as well as by searching for strategic alliances and fostering relationships. For this, we are currently looking to fill the position of a

## **(Associate) Director Corporate Licensing (m/f).**

**Based on the strategic goals of Grünenthal, your responsibilities will include:**

- negotiate licensing agreements
- prepare contract negotiations and coordinate due diligences
- develop and prepare suggestions for potential new fields of activity regarding licenses, cooperations or acquisitions and transfer them into projects
- prepare memos and presentations for the executive board for decision making
- support colleagues from various functions and the executive board regarding promising project initiations
- represent Grünenthal at meetings and conferences & foster relationships

The range of responsibilities will be worldwide, across regions and across different indications, ranging from early stage discovery projects to marketed products.

**We are looking for you to join our team, if you have the following qualifications and skills:**

- excellent negotiation skills,
- essential experience in Business Development & Licensing,
- a good background and understanding of Life Sciences,
- a sound experience with pharma R&D cooperations,
- knowledge of the pharma business world,
- attitude: a doer, problem solver plus being absolutely positive,
- strengths: proven strategic and analytical thinking ability as well as excellent communication skills,
- business fluent English skills,
- having fun working in a team and working internationally,
- willingness to travel worldwide.

If you feel that this is the just the right job for you, please send your application to [Johannes.Noel@grunenthal.com](mailto:Johannes.Noel@grunenthal.com) who is also happy to receive your call at: +49-241-569 3587. Grünenthal Pharma GmbH & Co. KG, Global Human Resources, 52099 Aachen.